



Jeffrey DiPasquale

Professional Summary

Performance-driven strategic thinker, problem solver and leader with 33 years of experience aligning systems with business requirements, policies and regulatory requirements. Passionate in applying excellent organization and communication skills to manage and lead high-performing work teams growing businesses and executing solutions. Demonstrated ability to exercise outstanding independent judgment, decision making, creativity and initiative. Results-oriented in interfacing and consulting on business processes that drive results based on sound overall business judgment.

Work History

The Citadel, The Military College of South Carolina, Charleston, SC

Adjunct Faculty

08/2022 - Present

Sonoco Products Company - Vice President, General Manager - Global Plastics

Hartsville, SC

04/2011 - 12/2019

- Full P&L responsibility of a \$750 million dollar, 25 plant, plastics packaging division of this \$5+ billion dollar consumer and industrial products company
- Instrumental in the profitability turn-around of this division increasing EBIT from \$26 MM in 2012 to over \$60 MM in 2015
- Strengthened plastics packaging conversion operations by proactively managing and optimizing process-based, plant floor, operating systems
- Mitigated business risks by working closely with global procurement organization to establish strategies directed at raw materials (resins), logistics, and MRO
- Built and strengthened productive and valuable packaging industry partnerships to drive collaboration, engagement and revenue stream development with some of the largest consumer packaged goods companies in the world

Tekni-Plex, Inc. - Sr. Vice President, Manufacturing

King Of Prussia, PA

07/2010 - 04/2011

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Skills

- Performance metrics analysis
- Budgeting and Financial analysis
- Negotiation
- Business Planning and Development
- Strong interpersonal skills
- Program and Project Management
- Stakeholder Engagement
- Strategic Planning, Development and Implementation
- Mergers and acquisitions
- Acquisition due diligence

Education

1981

The Citadel

Charleston, SC

Bachelor of Science: Business

Administration and Management

1988

University of Memphis

Memphis, TN

MBA: Business Administration and
Management

Operations strategy development and steward of the manufacturing and project execution processes of this \$900 MM specialty plastics and film packaging business.

Jet Plastics Industries, Inc. - President & CEO

Hatfield, PA

08/2008 - 07/2010

Chief executive of this PE-owned, \$200 million, plastic packaging company servicing the fast-food and fast-casual restaurant industry.

Graham Packaging Company - Vice President and General Manager

York, PA

10/2004 - 08/2008

VP, Global PET Technology and VP, GM, Personal Care of this \$2.5 billion, PE-owned, plastic packaging company following the acquisition of the blow-molded plastics division of Owens-Illinois.

Owens Illinois, Inc. - VP, Technical Director

Perrysburg, OH

09/1998 - 09/2004

Held various operations (international), engineering, R&D, and new product development roles following the acquisition of Continental PET Technologies by Owens-Illinois.

Continental PET Technologies, Inc. - Various Manufacturing Leadership Roles

Florence, KY

09/1989 - 08/1998

- Based out of Oxfordshire, UK, served as Director of International Operations overseeing plants located in Europe (4) and Saudi Arabia (1) in 1997 and 1998 prior to the acquisition by Owens-Illinois
- Plant Manager for a greenfield PET bottle manufacturing plant in Modesto, CA from 1991 - 1996.
- Plant Superintendent for a PET bottle manufacturing plant in Olive Branch, MS from 1989 - 1991

Hunt-Wesson - Production Manager

Memphis, TN

06/1986 - 09/1989

- Production manager of a greenfield PET bottle manufacturing plant to support the Wesson Oil brand of Hunt-Wesson
- Assisted the plant manager in the construction of the facility, capital equipment installation, and in hiring/training plant staff and hourly associates

United States Marine Corps - Anti-Air Warfare Officer

Yuma, AZ; 05/1981 - 06/1986